2025 Edition

Townhouse Mid-Year Report

SERHANT.

Letter From Coury



COURY NAPIER
Director of Research

The first half of 2025 marked a period of solid performance for the New York City townhouse market, driven by steady gains in signed contracts, rising prices, and a notable uptick in closed sales across both Manhattan and Brooklyn. Citywide, townhouse sales climbed 20.1% year-over-year, while the median sale price rose 3.6%, underscoring continued buyer demand for this asset class. Manhattan posted an 18% increase in sales, with Brooklyn slightly ahead at 21%. While citywide signed contracts advanced a more modest 2.7%, the median contract price still increased by 1.8% to \$3.995 million—highlighting price stability amid shifting market dynamics. Manhattan's contract activity held level with last year, though neighborhood trends diverged: Downtown led with a 14.8% rise in contracts and a 22.2% jump in median pricing, while the Upper East Side followed with contract growth of 20.9% and an 8.6% increase in median price. Meanwhile, the Upper West Side and Midtown East saw year-over-year declines in deal volume. In Brooklyn, signed contracts rose 4% overall despite pullbacks in areas like Gowanus, Park Slope, Greenpoint, and Brooklyn Heights. Even so, pricing remained strong—Park Slope's median contract price surged 23.5%, and Brooklyn Heights increased by 8.3%, maintaining the highest median contract price in the borough at \$7.2 million. Fort Greene emerged as a standout, with signed contracts soaring 40% and the median price rising an impressive 33.6%, signaling growing buyer interest in this dynamic neighborhood.

Market Summary:

Total Inventory		YoY
Number of Homes	420	-9.1%
Average Price	\$8,128,334	-18.0%
Median Price	\$4,750,000	3.9%
Average PPSF	\$1,532	1.3%
Total Volume	\$3,413,900,489	-1.1%

Contracts Signed		YoY
Number of Homes	302	2.7%
Average Price	\$5,700,334	2.0%
Median Price	\$3,995,000	1.8%
Average PPSF	\$1,346	5.3%
Average DOM	200	-2.0%

Recorded Sales		YoY
Number of Homes	263	20.1%
Average Price	\$5,180,881	0.0%
Median Price	\$3,625,000	3.6%
Average PPSF	\$1,262	3.3%
Total Volume	\$1,362,571,698	20.0%

Highest Price Sales

973 Fifth Avenue

\$46,000,000

Upper East Side

9 West 54th Street

\$38,212,688

Midtown East

11 Saint Luke's Place

\$24,950,000

Downtown



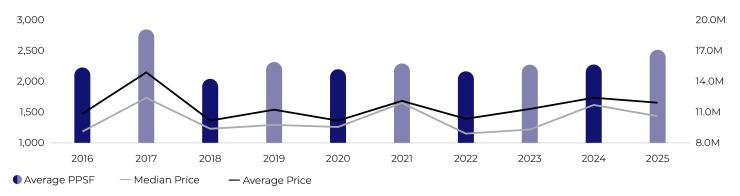
Downtown

Total Inventory		YoY
Number of Homes	53	-13.1%
Average Price	\$15,527,670	8.7%
Median Price	\$13,800,000	3.0%
Average PPSF	\$2,740	3.0%
Total Volume	\$822,966,500	-5.6%

Contracts Signed		YoY
Number of Homes	31	14.8%
Average Price	\$11,351,677	-4.2%
Median Price	\$10,995,000	22.2%
Average PPSF	\$2,351	4.1%
Average DOM	250	-20.9%

Recorded Sales		YoY
Number of Homes	21	50.0%
Average Price	\$11,918,702	-3.9%
Median Price	\$10,600,000	-9.4%
Average PPSF	\$2,514	10.5%
Total Volume	\$250,292,750	44.1%

Historical Price Trends

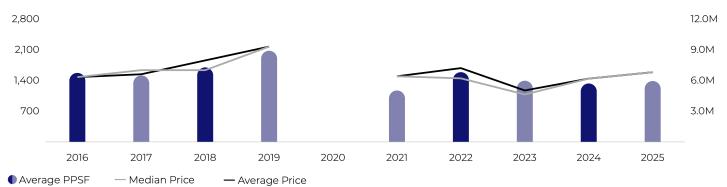


Midtown East

Total Inventory		YoY
Number of Homes	13	-23.5%
Average Price	\$11,839,096	35.2%
Median Price	\$7,999,999	35.8%
Average PPSF	\$2,198	20.3%
Total Volume	\$153,908,249	3.4%

Contracts Signed		YoY
Number of Homes	2	-60.0%
Average Price	\$7,125,000	5.6%
Median Price	\$7,125,000	5.6%
Average PPSF	\$1,450	-7.9%
Average DOM	256	-20.7%

Recorded Sales		YoY
Number of Homes	2	0.0%
Average Price	\$6,800,000	10.1%
Median Price	\$6,800,000	10.1%
Average PPSF	\$1,386	4.2%
Total Volume	\$13,600,000	10.1%



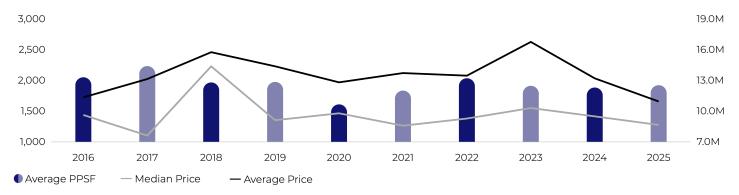
Upper East Side

Total Inventory		YoY
Number of Homes	49	-15.5%
Average Price	\$19,647,245	15.9%
Median Price	\$15,000,000	27.9%
Average PPSF	\$2,371	-5.0%
Total Volume	\$962,714,999	-2.1%

Contracts Signed		YoY
Number of Homes	30	20.0%
Average Price	\$11,959,667	-0.9%
Median Price	\$9,500,000	8.6%
Average PPSF	\$1,905	0.3%
Average DOM	300	-27.2%

Recorded Sales		YoY
Number of Homes	22	22.2%
Average Price	\$10,943,359	-17.1%
Median Price	\$8,650,000	-8.8%
Average PPSF	\$1,922	2.0%
Total Volume	\$240,753,899	1.3%

Historical Price Trends



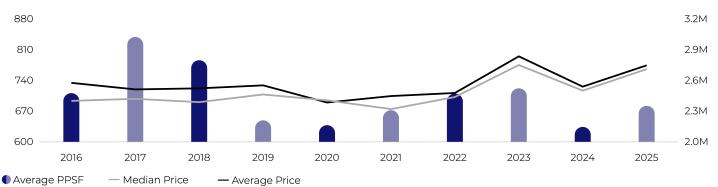
Upper Manhattan

Total Inventory		YoY
Number of Homes	63	-8.7%
Average Price	\$3,027,952	2.2%
Median Price	\$2,750,000	-3.5%
Average PPSF	\$764	-2.9%
Total Volume	\$190,760,999	-6.7%

Contracts Signed		YoY
Number of Homes	23	27.8%
Average Price	\$2,579,348	-4.7%
Median Price	\$2,400,000	-11.0%
Average PPSF	\$675	-7.3%
Average DOM	257	-10.8%

Recorded Sales		YoY
Number of Homes	19	0.0%
Average Price	\$2,746,921	8.2%
Median Price	\$2,710,000	8.4%
Average PPSF	\$682	7.6%
Total Volume	\$52,191,495	8.2%

Historical Price Trends



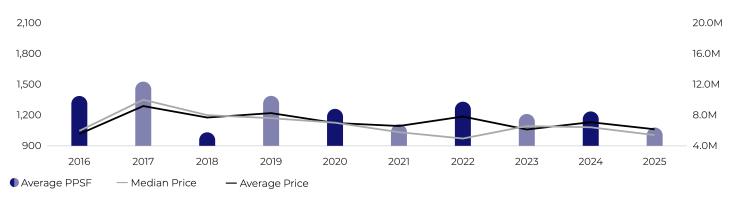
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Upper West Side

Total Inventory		YoY
Number of Homes	41	32.3%
Average Price	\$11,132,317	15.4%
Median Price	\$7,000,000	-6.7%
Average PPSF	\$1,826	6.1%
Total Volume	\$456,425,000	52.6%

Contracts Signed		YoY
Number of Homes	14	-44.0%
Average Price	\$8,573,571	6.6%
Median Price	\$8,725,000	2.7%
Average PPSF	\$1,355	2.2%
Average DOM	281	3.3%

Recorded Sales		YoY
Number of Homes	16	6.7%
Average Price	\$6,157,344	-13.0%
Median Price	\$5,400,000	-15.8%
Average PPSF	\$1,079	-12.7%
Total Volume	\$98,517,500	-7.2%



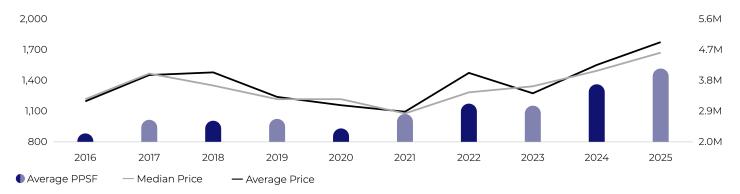
Boerum Hill

Total Inventory		YoY
Number of Homes	7	-36.4%
Average Price	\$5,027,142	-8.6%
Median Price	\$4,999,995	1.0%
Average PPSF	\$1,371	-8.1%
Total Volume	\$35,189,995	-41.9%

Contracts Signed		YoY
Number of Homes	15	15.4%
Average Price	\$4,391,533	0.4%
Median Price	\$3,995,000	1.1%
Average PPSF	\$1,257	-7.8%
Average DOM	181	69.2%

Recorded Sales		YoY
Number of Homes	10	25.0%
Average Price	\$4,921,216	15.7%
Median Price	\$4,612,500	13.1%
Average PPSF	\$1,516	11.3%
Total Volume	\$49,212,159	44.7%

Historical Price Trends

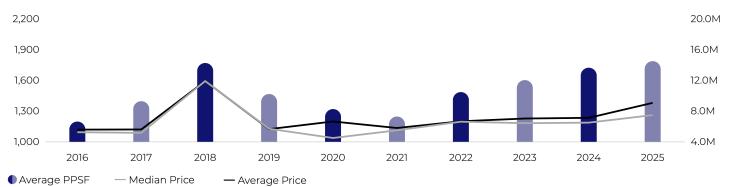


Brooklyn Heights

Total Inventory		YoY
Number of Homes	10	-23.1%
Average Price	\$8,611,500	-13.6%
Median Price	\$8,300,000	-2.4%
Average PPSF	\$1,843	-2.2%
Total Volume	\$86,115,000	-33.5%
-		

Contracts Signed		YoY
Number of Homes	9	-43.7%
Average Price	\$9,348,333	27.5%
Median Price	\$7,200,000	8.3%
Average PPSF	\$1,933	29.0%
Average DOM	341	20.9%

Recorded Sales		YoY
Number of Homes	10	-16.7%
Average Price	\$9,073,000	27.3%
Median Price	\$7,480,000	15.1%
Average PPSF	\$1,788	3.7%
Total Volume	\$90,730,000	6.1%



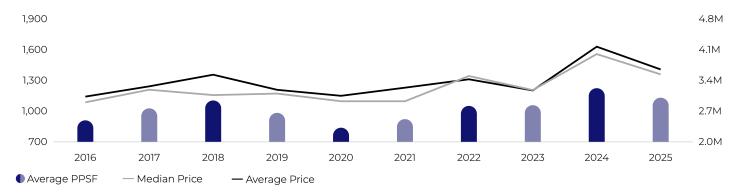
Carroll Gardens

Total Inventory		YoY
Number of Homes	8	-42.9%
Average Price	\$5,037,375	18.0%
Median Price	\$3,924,500	2.6%
Average PPSF	\$1,355	3.8%
Total Volume	\$40,299,000	-32.6%

Contracts Signed		YoY
Number of Homes	13	0.0%
Average Price	\$3,897,615	-1.1%
Median Price	\$4,200,000	21.7%
Average PPSF	\$1,231	3.2%
Average DOM	52	-56.7%

Recorded Sales		YoY
Number of Homes	14	27.3%
Average Price	\$3,649,850	-12.4%
Median Price	\$3,537,500	-11.6%
Average PPSF	\$1,131	-7.6%
Total Volume	\$51,097,900	11.4%

Historical Price Trends

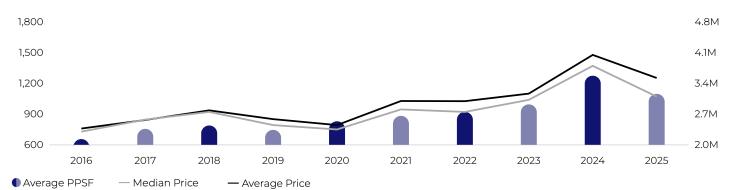


Clinton Hill

Number of Homes 20 81.8% Average Price \$4,411,700 29.0% Median Price \$4,399,500 25.7% Average PPSF \$1,227 19.6% Total Volume \$88,234,000 134.5%	Total Inventory		YoY
Price \$4,411,700 29.0% Median Price \$4,399,500 25.7% Average PPSF \$1,227 19.6% Total \$88,234,000 134,5%		20	81.8%
Price \$4,399,500 25.7% Average PPSF \$1,227 19.6% Total \$88,234,000 134,5%		\$4,411,700	29.0%
PPSF \$1,227 19.6% Total \$88,234,000 134,5%		\$4,399,500	25.7%
\$88 234 000 134 5%		\$1,227	19.6%
		\$88,234,000	134.5%

Contracts Signed		YoY
Number of Homes	17	30.8%
Average Price	\$3,373,764	16.6%
Median Price	\$3,200,000	23.1%
Average PPSF	\$980	14.9%
Average DOM	256	20.2%

Recorded Sales		YoY
Number of Homes	15	87.5%
Average Price	\$3,523,800	-13.0%
Median Price	\$3,100,000	-18.4%
Average PPSF	\$1,098	-13.9%
Total Volume	\$52,857,000	63.2%



Cobble Hill

Total Inventory		YoY
Number of Homes	5	-28.6%
Average Price	\$6,953,650	6.8%
Median Price	\$6,000,000	17.6%
Average PPSF	\$1,896	38.9%
Total Volume	\$34,768,250	-23.7%

Contracts Signed		YoY
Number of Homes	12	71.4%
Average Price	\$6,209,583	-0.7%
Median Price	\$4,847,500	-14.2%
Average PPSF	\$1,545	2.7%
Average DOM	140	3.7%

YoY
40.0%
19.7%
-12.9%
25.4%
67.5%

Historical Price Trends

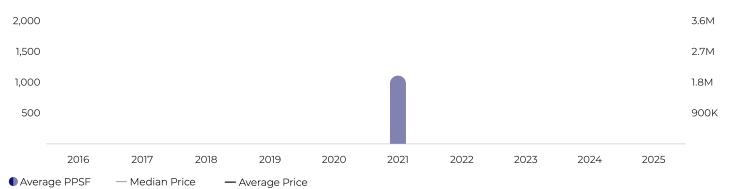


DUMBO & Vinegar Hill

Total Inventory		YoY
Number of Homes	3	200.0%
Average Price	\$3,698,000	5.8%
Median Price	\$3,495,000	-
Average PPSF	\$1,218	-16.3%
Total Volume	\$11,094,000	217.4%

Contracts Signed		YoY
Number of Homes	0	0.0%
Average Price	-	-
Median Price	-	-
Average PPSF	-	-
Average DOM	-	-

Recorded Sales		YoY
Number of Homes	0	0.0%
Average Price	-	-
Median Price	-	-
Average PPSF	-	-
Total Volume	-	-



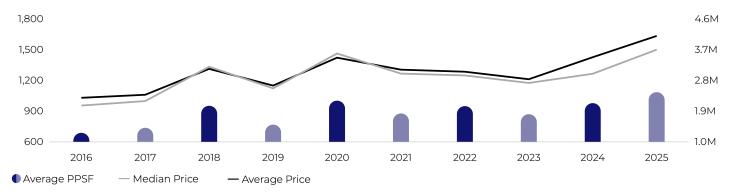
Fort Greene

Total Inventory		YoY
Number of Homes	12	-7.7%
Average Price	\$3,873,667	1.0%
Median Price	\$3,450,000	-5.5%
Average PPSF	\$1,103	2.1%
Total Volume	\$46,484,000	-6.7%

Contracts Signed		YoY
Number of Homes	14	40.0%
Average Price	\$4,467,429	21.3%
Median Price	\$4,375,000	33.6%
Average PPSF	\$1,133	4.7%
Average DOM	162	60.4%

Recorded Sales		YoY
Number of Homes	19	26.7%
Average Price	\$4,103,216	17.9%
Median Price	\$3,700,000	23.5%
Average PPSF	\$1,085	10.9%
Total Volume	\$77,961,098	49.4%

Historical Price Trends

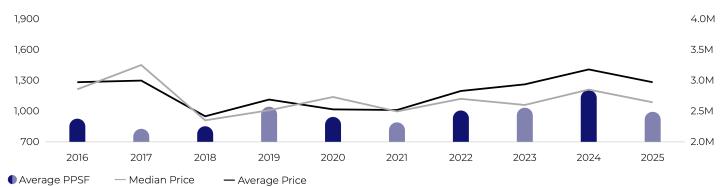


Gowanus

Number of Homes 9 -47.1% Average Price \$4,926,111 23.8% Median Price \$4,450,000 30.9% Average PPSF \$1,439 16.0% Total Volume \$44,335,000 -34.5%	Total Inventory		YoY
Price \$4,926,111 23.8% Median Price \$4,450,000 30.9% Average PPSF \$1,439 16.0% Total \$44,335,000 -34,5%		9	-47.1%
Price \$4,450,000 30.9% Average PPSF \$1,439 16.0% Total \$44,335,000 -34,5%		\$4,926,111	23.8%
PPSF \$1,439 16.0% Total \$44,335,000 -34,5%	···caiaii	\$4,450,000	30.9%
\$44 335 000 -34 5%	_	\$1,439	16.0%
		\$44,335,000	-34.5%

Contracts Signed		YoY
Number of Homes	13	-13.3%
Average Price	\$3,048,384	-15.6%
Median Price	\$2,600,000	-17.5%
Average PPSF	\$1,004	-13.7%
Average DOM	215	68.0%

Recorded Sales		YoY
Number of Homes	8	-38.5%
Average Price	\$2,970,232	-6.6%
Median Price	\$2,643,500	-7.2%
Average PPSF	\$993	-17.6%
Total Volume	\$23,761,854	-42.5%



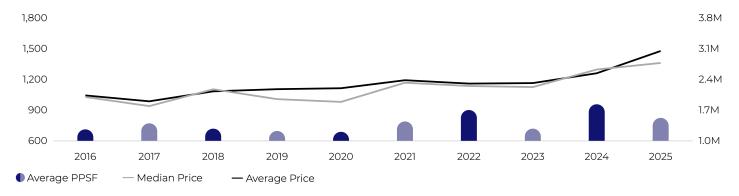
Greenpoint

Total Inventory		YoY
Number of Homes	19	5.6%
Average Price	\$3,256,842	-1.4%
Median Price	\$2,999,999	-4.0%
Average PPSF	\$1,119	11.3%
Total Volume	\$61,879,999	4.1%

Number of Homes 10 -28	3.6%
Average \$3,676,000 50.	.2%
Median \$3,500,000 42.	.9%
Average \$1,044 17.4	4%
Average 176 102	2.3%

	YoY
10	-28.6%
\$3,047,500	20.0%
\$2,775,000	5.7%
\$824	-13.9%
\$30,475,000	-14.3%
	\$3,047,500 \$2,775,000 \$824

Historical Price Trends



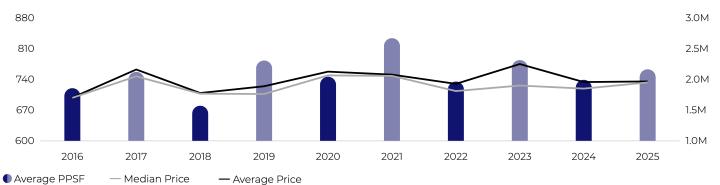
Greenwood

	YoY
9	-18.2%
\$3,044,889	17.4%
\$2,700,000	24.1%
\$1,009	5.2%
\$27,404,000	-3.9%
	\$3,044,889 \$2,700,000 \$1,009

Contracts Signed		YoY
Number of Homes	8	14.3%
Average Price	\$2,566,125	28.6%
Median Price	\$2,322,000	30.8%
Average PPSF	\$894	17.0%
Average DOM	115	-63.3%

Recorded Sales		YoY
Number of Homes	5	-16.7%
Average Price	\$1,966,906	0.5%
Median Price	\$1,950,000	5.4%
Average PPSF	\$763	3.2%
Total Volume	\$9,834,530	-16.2%

Historical Price Trends



— Median Price — Average Price SERHANT.COM | 646.480.7665

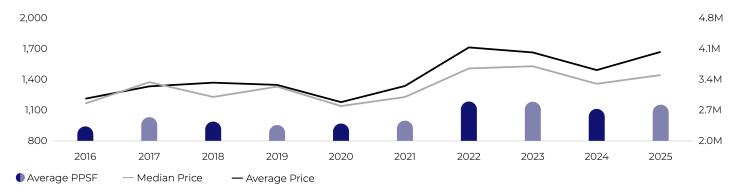
Park Slope

Total Inventory		YoY
Number of Homes	31	-8.8%
Average Price	\$4,633,677	-9.1%
Median Price	\$3,995,000	1.1%
Average PPSF	\$1,213	-4.0%
Total Volume	\$143,644,000	-17.1%

Contracts Signed		YoY
Number of Homes	45	-18.2%
Average Price	\$3,967,733	3.5%
Median Price	\$3,699,000	23.4%
Average PPSF	\$1,225	9.0%
Average DOM	126	12.5%

Recorded Sales		YoY
Number of Homes	35	2.9%
Average Price	\$4,027,571	11.5%
Median Price	\$3,500,000	6.1%
Average PPSF	\$1,153	3.7%
Total Volume	\$140,964,995	14.8%

Historical Price Trends

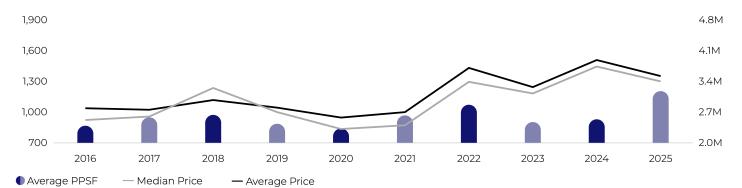


Prospect Heights

Total Inventory		YoY
Number of Homes	1	-75.0%
Average Price	\$2,835,000	-17.8%
Median Price	\$2,835,000	-16.5%
Average PPSF	\$984	37.4%
Total Volume	\$2,835,000	-79.4%

Contracts Signed		YoY
Number of Homes	6	200.0%
Average Price	\$4,695,500	14.2%
Median Price	\$4,612,000	12.1%
Average PPSF	\$1,368	13.2%
Average DOM	64	-34.0%

Recorded Sales		YoY
Number of Homes	7	16.7%
Average Price	\$3,521,286	-9.4%
Median Price	\$3,400,000	-9.1%
Average PPSF	\$1,205	29.6%
Total Volume	\$24,649,000	5.7%



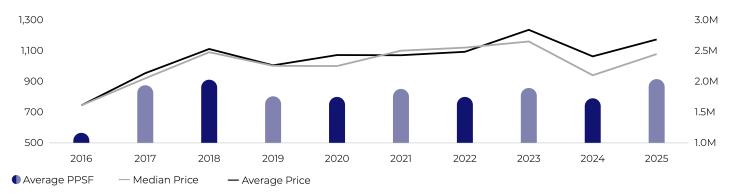
Red Hook & Columbia Street Waterfront District

Total Inventory		YoY
Number of Homes	13	116.7%
Average Price	\$3,232,231	0.2%
Median Price	\$3,300,000	10.1%
Average PPSF	\$1,136	17.0%
Total Volume	\$42,019,000	117.0%

Contracts Signed		YoY
Number of Homes	9	50.0%
Average Price	\$2,936,444	31.1%
Median Price	\$2,850,000	25.3%
Average PPSF	\$919	4.1%
Average DOM	145	-34.7%

Recorded Sales		YoY
Number of Homes	12	140.0%
Average Price	\$2,683,210	11.5%
Median Price	\$2,445,000	16.4%
Average PPSF	\$915	15.8%
Total Volume	\$32,198,518	167.5%

Historical Price Trends

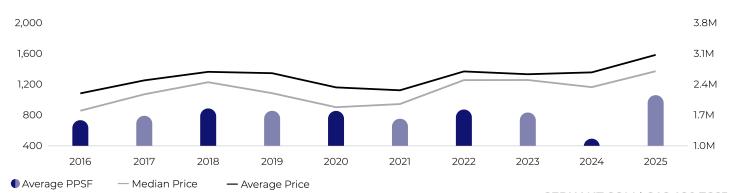


Williamsburg

Total Inventory		YoY
Number of Homes	21	-8.7%
Average Price	\$4,072,833	-1.1%
Median Price	\$3,850,000	8.9%
Average PPSF	\$1,205	1.7%
Total Volume	\$85,529,500	-9.7%

	YoY
15	0.0%
\$3,708,335	39.7%
\$3,315,000	27.5%
\$1,149	40.6%
242	178.2%
	\$3,708,335 \$3,315,000 \$1,149

Recorded Sales		YoY
Number of Homes	15	150.0%
Average Price	\$3,072,800	14.9%
Median Price	\$2,700,000	15.5%
Average PPSF	\$1,060	115.0%
Total Volume	\$46,092,000	187.3%

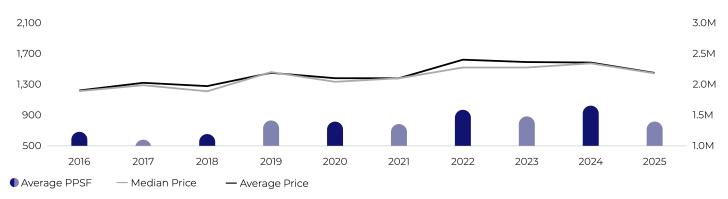


Windsor Terrace

Total Inventory		YoY
Number of Homes	7	-41.7%
Average Price	\$2,639,143	3.2%
Median Price	\$2,850,000	23.9%
Average PPSF	\$979	14.2%
Total Volume	\$18,474,000	-39.8%

Contracts Signed		YoY
Number of Homes	16	100.0%
Average Price	\$2,276,375	-4.8%
Median Price	\$2,210,000	-9.8%
Average PPSF	\$873	0.5%
Average DOM	126	90.9%

Recorded Sales		YoY
Number of Homes	16	100.0%
Average Price	\$2,187,000	-7.2%
Median Price	\$2,180,000	-6.9%
Average PPSF	\$816	-20.2%
Total Volume	\$34,992,000	85.7%



Research

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